## **PoCo Proposed Facility Rental Market Comparison**

	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$8.55	\$8.75	\$9.01	\$5.95	\$12.00	\$8.93	96%
Local NP Group - Adult	\$17.05	\$8.75	\$13.52	\$5.95	\$12.00	\$10.06	170%
Local Private Group	\$21.30	\$34.75	\$22.53	\$17.86	\$20.00	\$23.79	90%
Commercial/Non-Res/Political	\$25.60	\$47.00	\$27.67	\$17.86	\$30.00	\$30.63	84%
Multi-Purpose Room - Medium (51-100)	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$23.10	\$9.25	\$13.94	\$11.90	\$17.00	\$13.02	177%
Local NP Group - Adult	\$46.20	\$9.25	\$20.91	\$11.90	\$17.00	\$14.77	313%
Local Private Group	\$57.75	\$37.50	\$34.85	\$35.71	\$34.00	\$35.52	163%
Commercial/Non-Res/Political	\$69.30	\$50.50	\$45.36	\$35.71	\$50.00	\$45.39	153%
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Multi-Purpose Room - Large (101+)	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$28.35	\$38.75	\$49.35	\$0.00	\$40.00	\$32.03	89%
Local NP Group - Adult	\$56.70	\$38.75	\$74.02	\$40.00	\$40.00	\$48.19	118%
Local Private Group	\$70.90	\$151.00	\$123.37	\$120.95	\$95.00	\$122.58	58%
Commercial/Non-Res/Political	\$85.05	\$232.00	\$132.64	\$120.95	\$120.00	\$151.40	56%
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Park Shelters F	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Average	Compared to Avg
Local NP Group - Youth/Schools	\$70.00	\$107.00	\$70.00	\$115.24	\$79.70	\$92.99	75%
Local NP Group - Adult	\$70.00	\$107.00	\$70.00	\$115.24	\$79.70	\$92.99	75%
Local Private Group							
	\$70.00	\$107.00	\$70.00	\$115.24	\$79.70	\$92.99	75%
Commercial/Non-Res/Political	\$70.00 \$85.00	\$107.00 \$107.00	\$70.00 \$70.00	\$115.24 \$115.24	\$79.70 \$79.70	\$92.99 \$92.99	
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Commercial/Non-Res/Political	·	·	•	,	,	,	
Commercial/Non-Res/Political	\$85.00	\$107.00	\$70.00	\$115.24	\$79.70	\$92.99	91%
Commercial/Non-Res/Political  Arena - Ice	\$85.00 PoCo (Jan 2020)	\$107.00 Coquitlam (Apr 2019)	\$70.00 Maple Ridge (Jan 2014)	\$115.24 New West (Apr 2019)	\$79.70 Port Moody (Jan 2020)	\$92.99 Neighbor Average	91% Compared to Avg
Commercial/Non-Res/Political  Arena - Ice  Local NP Group - Youth/Schools	\$85.00 PoCo (Jan 2020) \$110.00	\$107.00 Coquitlam (Apr 2019) \$101.75	\$70.00 Maple Ridge (Jan 2014) \$110.34	\$115.24 New West (Apr 2019) \$80.95	\$79.70 Port Moody (Jan 2020) \$126.15	\$92.99 Neighbor Average \$104.80	91% Compared to Avg 105%
Arena - Ice F Local NP Group - Youth/Schools Local NP Group - Adult	\$85.00 PoCo (Jan 2020) \$110.00 \$220.00	\$107.00 Coquitlam (Apr 2019) \$101.75 \$105.00	\$70.00 Maple Ridge (Jan 2014) \$110.34 \$165.50	\$115.24 New West (Apr 2019) \$80.95 \$269.52	\$79.70 Port Moody (Jan 2020) \$126.15	\$92.99  Neighbor Average \$104.80 \$166.54	91%  Compared to Avg  105%  132%  96%
Arena - Ice F Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group	\$85.00 PoCo (Jan 2020) \$110.00 \$220.00 \$275.00	\$107.00 Coquitlam (Apr 2019) \$101.75 \$105.00 \$295.20	\$70.00 Maple Ridge (Jan 2014) \$110.34 \$165.50 \$275.84	\$115.24 New West (Apr 2019) \$80.95 \$269.52	\$79.70  Port Moody (Jan 2020)  \$126.15  \$126.15  \$301.65	\$92.99  Neighbor Average \$104.80 \$166.54 \$285.55	91%  Compared to Avg  105%  132%  96%
Arena - Ice  Local NP Group - Youth/Schools  Local NP Group - Adult  Local Private Group  Commercial/Non-Res/Political	\$85.00 PoCo (Jan 2020) \$110.00 \$220.00 \$275.00	\$107.00 Coquitlam (Apr 2019) \$101.75 \$105.00 \$295.20	\$70.00 Maple Ridge (Jan 2014) \$110.34 \$165.50 \$275.84	\$115.24 New West (Apr 2019) \$80.95 \$269.52	\$79.70  Port Moody (Jan 2020)  \$126.15  \$126.15  \$301.65	\$92.99  Neighbor Average \$104.80 \$166.54 \$285.55	91%  Compared to Avg  105%  132%  96%
Arena - Ice  Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group  Commercial/Non-Res/Political	\$85.00 PoCo (Jan 2020) \$110.00 \$220.00 \$275.00 \$330.00	\$107.00 Coquitlam (Apr 2019) \$101.75 \$105.00 \$295.20 \$295.20	\$70.00 Maple Ridge (Jan 2014) \$110.34 \$165.50 \$275.84 \$295.04	\$115.24  New West (Apr 2019) \$80.95 \$269.52 \$269.52	\$79.70  Port Moody (Jan 2020)  \$126.15  \$126.15  \$301.65	\$92.99  Neighbor Average \$104.80 \$166.54 \$285.55 \$290.35	91%  Compared to Avg  105%  132%  96%  114%  Compared to Avg
Arena - Ice Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  Arena - Dry Floor	\$85.00  PoCo (Jan 2020)  \$110.00  \$220.00  \$275.00  \$330.00	\$107.00  Coquitlam (Apr 2019) \$101.75 \$105.00 \$295.20 \$295.20  Coquitlam (Apr 2019)	\$70.00  Maple Ridge (Jan 2014) \$110.34 \$165.50 \$275.84 \$295.04  Maple Ridge (Jan 2014)	\$115.24  New West (Apr 2019) \$80.95 \$269.52 \$269.52 \$269.52 New West (Apr 2019)	\$79.70  Port Moody (Jan 2020)  \$126.15  \$126.15  \$301.65  \$79.70	\$92.99  Neighbor Average \$104.80 \$166.54 \$285.55 \$290.35  Neighbor Average	91%  Compared to Avg  105%  132%  96%  114%  Compared to Avg  59%
Arena - Ice F Local NP Group - Youth/Schools Local Private Group Commercial/Non-Res/Political  Arena - Dry Floor Local NP Group - Youth/Schools	\$85.00  PoCo (Jan 2020)  \$110.00 \$220.00 \$275.00 \$330.00  PoCo (Jan 2020) \$41.85	\$107.00  Coquitlam (Apr 2019) \$101.75 \$105.00 \$295.20 \$295.20  Coquitlam (Apr 2019) \$43.40	\$70.00  Maple Ridge (Jan 2014)  \$110.34  \$165.50  \$275.84  \$295.04  Maple Ridge (Jan 2014)  \$44.03	\$115.24  New West (Apr 2019) \$80.95 \$269.52 \$269.52 \$269.52  New West (Apr 2019) \$149.52	\$79.70  Port Moody (Jan 2020)  \$126.15  \$126.15  \$301.65  Port Moody (Jan 2020)  \$46.20	\$92.99  Neighbor Average \$104.80 \$166.54 \$285.55 \$290.35  Neighbor Average \$70.79	91%  Compared to Avg  105%  132%  96%  114%  Compared to Avg  59%

## **PoCo Proposed Facility Rental Market Comparison**

Artificial Turf Fields	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$23.50	\$0.00	\$0.00	\$21.90	\$16.80	\$9.68	243%
Local NP Group - Adult	\$47.00	\$40.00	\$12.70	\$43.81	\$40.65	\$34.29	137%
Local Private Group	\$58.75	\$59.00	\$22.07	\$43.81	\$50.00	\$43.72	134%
Commercial/Non-Res/Political	\$70.50	\$62.50	\$26.48	\$87.62	\$60.00	\$59.15	119%
Artificial Turf Warm-Up Fields	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$6.85						
Local NP Group - Adult	\$13.65						
Local Private Group	\$17.05						
Commercial/Non-Res/Political	\$20.50						
"A" Level Fields	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Nov 2018)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$8.55	\$0.00	\$0.00	\$0.00	\$0.95	\$0.24	3600%
Local NP Group - Adult	\$17.15	\$9.25	\$12.70	\$10.95	\$15.95	\$12.21	140%
Local Private Group	\$21.45	\$26.00	\$22.07	\$10.95	\$15.95	\$18.74	114%
Commercial/Non-Res/Political	\$25.70	\$31.00	\$26.48	\$21.90	\$15.95	\$23.83	108%
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"B" Level Fields	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West* (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
"B" Level Fields Local NP Group - Youth/Schools	PoCo (Jan 2020) \$6.45	Coquitlam (Apr 2019) \$0.00	Maple Ridge (Jan 2014) \$0.00	New West* (Apr 2019) \$0.00	Port Moody (Jan 2020) \$0.90	Neighbor Average \$0.23	Compared to Avg
Local NP Group - Youth/Schools	\$6.45	\$0.00	\$0.00	\$0.00	\$0.90	\$0.23	2867%
Local NP Group - Youth/Schools Local NP Group - Adult	\$6.45 \$12.85	\$0.00 \$9.25	\$0.00 \$16.44	\$0.00 \$10.95	\$0.90 \$2.50	\$0.23 \$9.79	2867% 131%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group	\$6.45 \$12.85 \$16.05	\$0.00 \$9.25 \$26.00	\$0.00 \$16.44 \$16.44	\$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05	\$0.23 \$9.79 \$17.36	2867% 131% 92%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group	\$6.45 \$12.85 \$16.05	\$0.00 \$9.25 \$26.00 \$31.00	\$0.00 \$16.44 \$16.44 \$19.73	\$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05	\$0.23 \$9.79 \$17.36	2867% 131% 92%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political	\$6.45 \$12.85 \$16.05 \$19.30	\$0.00 \$9.25 \$26.00 \$31.00	\$0.00 \$16.44 \$16.44 \$19.73	\$0.00 \$10.95 \$10.95 \$21.90	\$0.90 \$2.50 \$16.05 \$21.40	\$0.23 \$9.79 \$17.36 \$23.51	2867% 131% 92% 82%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020)	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019)	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014)	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019)	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020)	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average	2867% 131% 92% 82% Compared to Avg
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019)	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23	2867% 131% 92% 82% Compared to Avg 1644%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68	2867% 131% 92% 82%  Compared to Avg 1644% 130%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35 \$9.20 \$11.05	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25 \$26.00 \$31.00	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00 \$0.00 \$5.49 \$6.59	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50 \$16.05 \$21.40	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68 \$14.62 \$20.22	2867% 131% 92% 82%  Compared to Avg 1644% 130% 63% 55%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35 \$9.20 \$11.05	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00 \$0.00	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50 \$16.05	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68 \$14.62	2867% 131% 92% 82%  Compared to Avg 1644% 130% 63%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35 \$9.20 \$11.05	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25 \$26.00 \$31.00	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00 \$0.00 \$5.49 \$6.59	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50 \$16.05 \$21.40	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68 \$14.62 \$20.22	2867% 131% 92% 82%  Compared to Avg 1644% 130% 63% 55%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35 \$9.20 \$11.05	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25 \$26.00 \$31.00	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00 \$0.00 \$5.49 \$6.59	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50 \$16.05 \$21.40	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68 \$14.62 \$20.22	2867% 131% 92% 82%  Compared to Avg 1644% 130% 63% 55%
Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  "C" Level Fields Local NP Group - Youth/Schools Local NP Group - Adult Local Private Group Commercial/Non-Res/Political  Indoor Pools - Lap (+ Aquatic Leaders) Local NP Group - Youth/Schools	\$6.45 \$12.85 \$16.05 \$19.30 PoCo (Jan 2020) \$3.70 \$7.35 \$9.20 \$11.05	\$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019) \$0.00 \$9.25 \$26.00 \$31.00 Coquitlam (Apr 2019)	\$0.00 \$16.44 \$16.44 \$19.73 Maple Ridge (Jan 2014) \$0.00 \$0.00 \$5.49 \$6.59 Maple Ridge (Jan 2014)	\$0.00 \$10.95 \$10.95 \$21.90 New West (Apr 2019) \$0.00 \$10.95 \$10.95	\$0.90 \$2.50 \$16.05 \$21.40 Port Moody (Jan 2020) \$0.90 \$2.50 \$16.05 \$21.40	\$0.23 \$9.79 \$17.36 \$23.51 Neighbor Average \$0.23 \$5.68 \$14.62 \$20.22	2867% 131% 92% 82%  Compared to Avg 1644% 130% 63% 55%  Compared to Avg

## **PoCo Proposed Facility Rental Market Comparison**

Indoor Pools - Leisure (+ Aquatic Leaders)	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$37.95	\$49.80	\$26.75			\$38.28	99%
Local NP Group - Adult	\$75.90	\$49.80	\$40.13			\$44.97	169%
Local Private Group	\$94.90	\$126.00	\$66.88			\$96.44	98%
Commercial/Non-Res/Political	\$113.85	\$174.00	\$68.14			\$121.07	94%

Outdoor Pools - CE & RH (+ Aquatic Leaders)	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$18.20	\$40.00		\$68.57	\$55.15	\$54.57	33%
Local NP Group - Adult	\$36.40	\$40.00		\$68.57	\$55.15	\$54.57	67%
Local Private Group	\$45.50	\$156.80		\$68.57	\$134.00	\$119.79	38%
Commercial/Non-Res/Political	\$54.60	\$188.00		\$68.57	\$134.00	\$130.19	42%

Outdoor Pools - Wading (+ Aquatic Attendants)	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$17.70	\$40.00		\$68.57	\$55.15	\$54.57	32%
Local NP Group - Adult	\$35.40	\$40.00		\$68.57	\$55.15	\$54.57	65%
Local Private Group	\$44.25	\$156.80		\$68.57	\$134.00	\$119.79	37%
Commercial/Non-Res/Political	\$53.10	\$188.00		\$68.57	\$134.00	\$130.19	41%

Outdoor Lacrosse Boxes	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$7.90	\$0.00		\$0.00		\$0.00	N/A
Local NP Group - Adult	\$15.80	\$6.25		\$5.24		\$5.75	275%
Local Private Group	\$19.75	\$12.00		\$5.24		\$8.62	229%
Commercial/Non-Res/Political	\$23.70	\$30.75		\$10.48		\$20.62	115%

Tennis Courts	PoCo (Jan 2020)	Coquitlam (Apr 2019)	Maple Ridge (Jan 2014)	New West (Apr 2019)	Port Moody (Jan 2020)	Neighbor Average	Compared to Avg
Local NP Group - Youth/Schools	\$2.55	\$0.00		\$0.00	\$3.00	\$1.00	255%
Local NP Group - Adult	\$5.10	\$6.25		\$5.24	\$3.00	\$4.83	106%
Local Private Group	\$6.40	\$12.00		\$5.24	\$3.00	\$6.75	95%
Commercial/Non-Res/Political	\$7.65	\$30.75		\$10.48	\$3.00	\$14.74	52%